

Building Alignment 2

Foundations For Inspired Teams



Relational vs Transactional

- People tend to be mostly relational or transactional
- Neither end is all right or all wrong
- We want to move toward the center and become

Relaxtional



Your Catalyst

- ▲ Use the best of both worlds- become **Relaxtional**
- Your relationship is so deep no transaction could ever separate you
- When you look down both ends of the continuum and neither end irritates you.

Social Covenant

- When we are together – How do we want to treat each other?
- How will we handle if one of us fails to follow the behavior we agreed upon?

When Offended

How to Approach Others

- Humility
- Pre Forgiveness
- Love & Care
- Truth

Gossip

- Great People talk about vision and ideas
- Average People talk about Things
- Small People talk about others
- Smaller People let them
- Even Smaller People join them
- Even Smaller People tell others



Your Catalyst

- ▲ Avoid Gossip to improve your time management

Six Step Apology

1. State the offense
2. Admit you were wrong
3. Apologize
4. Ask if they can forgive you
5. Ask for accountability
6. Ask if there is anything else



Your Catalyst

- ▶ Do it and Teach it to transform your relationships and build alignment.

Foundations For Inspired Teams

- Relational vs Transactional
- Social Covenant
- How to Approach Others- When Offended
- Gossip
- Six Step Apology